



# Solar power home sales

Are solar panels a boon for selling a house?

Data available for 2021 from Rocket Homes shows that homes with solar panels spent 13.3% less time on the market than homes without solar power. In other words, solar panels could be a boon if you're looking to sell your home quickly. There's a pretty defined timeline for selling a house, and certain steps in the process are going to take longer.

Can solar panels help sell a home faster?

Not only could you sell faster, but owners of homes with solar panels have a decent chance of selling for more. This is particularly true if comparable properties in your area have sold for more because they have solar panels. Solar panels on a home are a shining beacon for a certain type of buyer.

Should you buy a house with solar panels?

Don Wede from Heartland Buys Houses notes: "Houses with solar panels are valued favorably in the real estate market. The characteristics of being modern, environmentally friendly, and cheap can appeal to a buyer better." Along with having the potential to increase property value, in some cases, solar can help homes sell more quickly.

How much do Solar Homes sell for?

On average, across the United States, homes with solar sell for 6.9% more than homes without solar. The sale price increases by about \$25,000 for a home with solar. Four out of the 36 states in our study saw an increase of less than 2% on homes with solar. In one state (Alabama), non-solar homes sold for about 5% more than comparable solar homes.

Do solar panels increase the value of a home?

Solar panels can increase the value of your home, especially in areas where energy costs are high and where solar energy is popular. The exact increase in value depends on factors like the quality and capacity of your solar panels, and the local real estate market. How do I market a home with solar panels to attract potential buyers?

How do you sell solar panels?

For a smooth sale, collect all of your essential documentation (purchase receipts, warranty information, and records showing energy savings). These documents will provide transparency for buyers and help them take over care of the panels seamlessly. When solar panels are leased, the sellers of the home don't own the solar system: The lender does.

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By comparing over 400 homes with and without solar that have sold in the last three years, we found that homes with solar panels now sell for 6.9% more than their comparable non-solar ...

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